

HEATHER N. SCHAFER
Schafer Smith LLC

Heather Schafer has always held good positions with solid organizations. She began her professional career as a scientist in biology and ecology for the Center for Disease Control, and later moved into law. However, as time wore on her discontent grew, even as she moved up the corporate ladder. After practicing law for 6 years at a big firm in Chicago, Heather knew it was time to take her life and career in a different direction.

Maintaining her desire to work in law, Heather wanted to use her skills and knowledge to help companies patent their intellectual property and organize their business. Shortly after starting her own law firm, a long time friend, Nick Smith, decided it was also his time to walk away from his large law firm and join Heather. Their top priority of having the freedom to run their own business was, they wanted to enjoy their work!

“I only want to work with clients who I’m passionate about,” Heather explained. “I want to work on projects that I believe in and feel good about.”

For them, quality of life within their jobs is critical, and for Heather, this translated into getting along with her clientele, as well locating her business in a positive environment. Therefore, she no longer had a desire to operate in the environment her former law firm provided.

“I don’t want the money, I don’t want power, I want ‘soul wealth,’” she explained. Having the ability to provide a skill such as legal work and do it in a way that is beneficial beyond the immediate services provided, makes Schafer Smith, LLC the type of business that is redefining its industry.

Listening to each one of these women’s stories and how they have come to this point in their careers is motivational, to say the least. Add into the mix that they all approach their businesses with a sustainable mindset and true passion for their work, all under one roof at Green Exchange displays the power and momentum that can be accomplished when like-minded people come together. To learn more about each of these amazing business owners and Green Exchange go to: www.GreenExchange.com

